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DATE: 10-janv-07

Your reference No. : Email 10/01/07
 Our Quotation No. : Q20070006
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE	AMOUNT	LEAD TIME
Current Situation:				(EURO)	(EURO)	(Weeks)
Item 1)	SPS300A205AE00		2	392,05	784,1	
Item 2)	SPS300A210BE00		19	412,92	7845,48	
Item 3)	SPS300A805AE00		5	392,05	1960,25	
Item 4)	SPS300A807AE00		6	412,92	2477,52	
Item 5)	SPS300A807BE00		30	412,92	12387,6	
Item 6)	SPS300A810BE00		34	412,92	14039,28	
				96	39 494,23	
				Margin HWL:	9%	
				Net selling price:	43 200,00	

Proposal:

Item 1)	SPS300A205AE00		2	382,50	765,00	
Item 2)	SPS300A210BE00		19	382,50	7 267,50	
Item 3)	SPS300A805AE00		5	382,50	1 912,50	
Item 4)	SPS300A807AE00		6	382,50	2 295,00	
Item 5)	SPS300A807BE00		30	382,50	11 475,00	
Item 6)	SPS300A810BE00		34	382,50	13 005,00	
				96	36 720,00	
				Margin HWL:	15%	
				Net selling price:	43 200,00	

Total	EURO	36 720,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	36 720,00
VAT 21%	EURO	
Total	EURO	36 720,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

TERMS and CONDITIONS:

Trade Terms: FCA Brussels - Belgium

Payment Terms: Remittance 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division